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X5 Levels to Success Model

Level 1 - Assessing

Baseline Assessment tool
Identify priorities

Determine what's Urgent vs. Important

Allows you to see the truth of current business challenges

Level 2 - Deciding

What changes need to be implemented? When?
Testing Best/Worst case scenarios
What do you really want to accomplish?

What brings the best return?

-Realistic in
.scope
.timing
.resources

Level 3 - Planning

Detailed Measures & Milestones
Costing?
Timelines?
Who's responsible for what?

Communications
- Who needs to know what?
- How will they find out?

Level 4 - Executing

Do what the plan says
Communication with all key stakeholders
Champion responsible for each initiative

In-house Master Mind
- Reality checking
- Problem solving
- Celebrations
- Growing Culture
- Skills upgrade
- Increasing trust
- Weekly

Level 5 - Empowering

How to make the plan stick?
How to grow from this new place?
How to evolve the next change?

The Quarterly X5

1. Measures
2. Revisions
3. Action Leaders
4. Coaching
5. Master minds

SWOT analysis
Strategic Planning